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Anti-corruption

Trends and news aroun the globe





**Buenos Aires** Gina Campell, Partner, Deloitte LLP May 28, 2015

## Agenda

Global anti-corruption measures

Trend: Global enforcement and cooperation

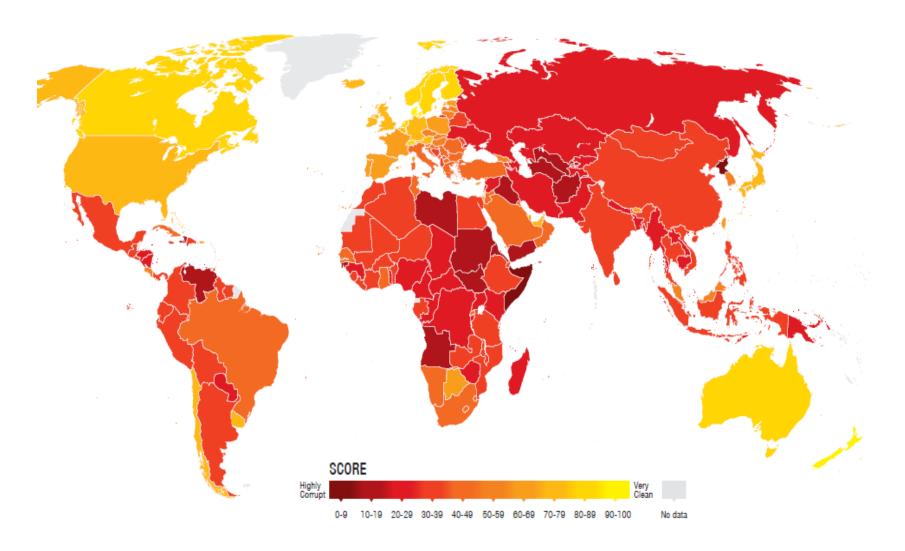
Trend: Parties involved

Trend: Beneficiaries

Trend: How payments are made

Trend: Reasons for bribery

## Transparency International Corruption Index 2014



Source: https://www.transparency.org/cpi2014/results

## Global anti-corruption measures

- Anti-corruption is a regulatory/legal issue that continues to concern Board of Directors and executive management teams
- The U.S. was the first country to create an anti-corruption regime with the passage of the Foreign Corrupt Practices Act ("FCPA") in 1977 aimed at stopping U.S. companies from bribing foreign public officials
- In 1988, the Organisation for Economic Co-operation and Development ("OECD") enacted the Anti-Bribery Convention with many countries enacting their own national laws in order to stop bribery/corruption. For example:
  - U.K. Bribery Act (enacted in 2011)
  - Canada's Corruption of Foreign Public Officials Act ("CFPOA") (enacted in 1999, amended)
  - > China's PRC Anti-Bribery Law (guidance issued in 2013)
  - > Brazil's Anticorruption Law no 12.846 (enacted in 2013)
  - > Chile's Law 20,393 (passed in 2009)
  - Colombia's Estatuto Anticorruption (passed in 2011)

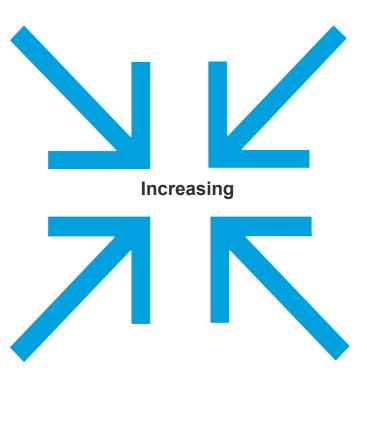
## Global anti-corruption measures, continued

- Penalties and other consequences vary across initiatives and may include:
  - Civil and/or criminal fines and penalties
  - > Fines to the company
  - > Fines to individuals
  - > Imprisonment for individuals
  - > Suspension or disbarment from securities business
  - Debarment from doing business with the government
  - Unlawful payments are ineligible to be deducted for tax purposes as a business expense

## Trend: Global enforcement and cooperation

- Sanctions:
  - Highest monetary sanction was \$2 billion USD equivalent
  - Highest prison sentence imposed was 13 years
  - Other costs

 Of 427 cases in the last 15 years, 366 of these had enforcement actions concluded in the last 6 years



- Average time to conclude cases increasing over time
  - Attributable to increased sophistication of bribery techniques
    - Require more resources and intensive investigations
- 390 foreign bribery investigations currently ongoing in 24 of the 41 Parties to the OECD Anti-Bribery Convention

Source: OECD 2014 Foreign Bribery Report

## Global enforcement and cooperation, continued

ACTIVE ENFORCEMENT 4 countries with 23.1% of world exports US, Germany, UK and Switzerland

MODERATE ENFORCEMENT 5 countries with 8.3% of world exports Italy, Canada, Australia, Austria and Finland

LIMITED ENFORCEMENT 8 countries with 7.6% of world exports
France, Sweden, Norway, Hungary, South Africa, Argentina, Portugal, New Zealand

LITTLE OR NO ENFORCEMENT 22 countries with 27% of world exports

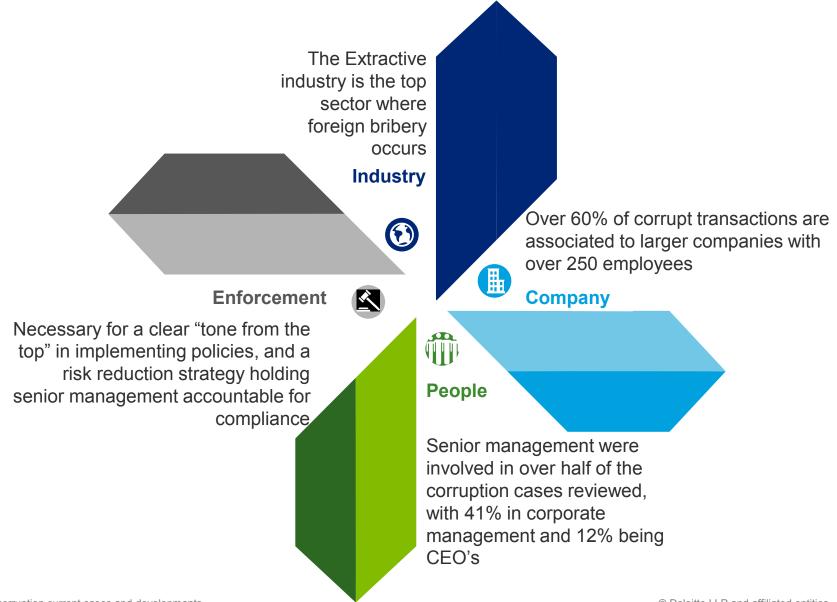
Japan, Netherlands, Korea (South), Russia, Spain, Belgium, Mexico, Brazil, Ireland,
Poland, Turkey, Denmark, Czech Republic, Luxembourg, Chile, Israel, Slovak
Republic, Colombia, Greece, Slovenia, Bulgaria and Estonia

Source: Transparency International 2014 Progress Report

## Global enforcement and cooperation, continued

Increased international cooperation	Increased advocacy
OECD country assessments/country monitoring reports and peer reviews	Transparency International
International Securities and Banking regulators	<ul> <li>Asset recovery initiatives and/or organizations</li> <li>U.S. DOJ Kleptocracy Asset Recovery Initiative</li> <li>Law 333 – Provisions for the Extinction of Ownership of Illicitly Acquired Property (Columbia)</li> <li>Department of Asset Recovery and International Cooperation (Brazil)</li> <li>Federal Asset Forfeiture Act (Mexico)</li> </ul>
Cooperation with enforcement bodies in other countries	Brookings Institute's Global Governance Forum
Special training of international prosecutors or anti-corruption tribunals	SEC whistleblower program
Informal information sharing including illegal industry practices and names of third parties involved in such behavior	Institutional investor roadshows

## **Trend: Parties involved**



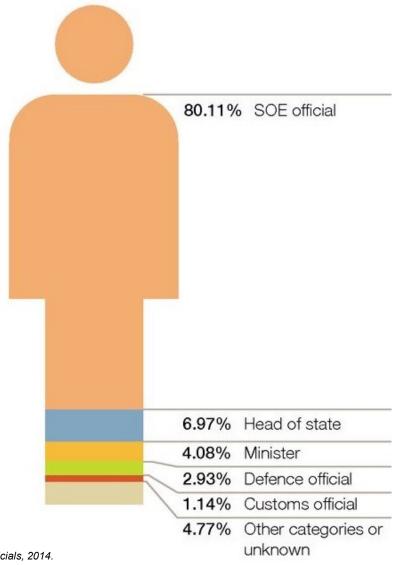
### **Trend: Beneficiaries**

**State-Owned Enterprises' (SOEs) officials:** the largest category of officials bribed, and are bribed in 27% of the cases, and received 80.11% of total bribes

Customs officials: are the second largest category of officials bribed in 11% of the cases, but received only 1.14% of total bribes

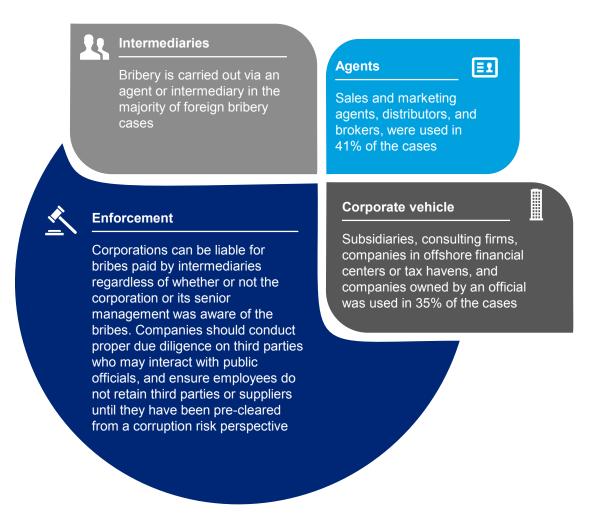
**Head of state:** although they received 6.97% of total bribes, they are only bribed in 2% of the cases

**Figure 12.** Ninety-five percent of bribes were paid to officials in 5 categories



Source: OECD Foreign Bribery Report: An Analysis of the Crime of Bribery of Foreign Public Officials, 2014.

## Trend: How payments are made



## Polling question 1

If you were to select the most important area of focus for the upcoming year regarding your organization's anticorruption program it would be:

- 1. Board oversight and management responsibility
- 2. Controls
- 3. Incident reporting process
- 4. Monitoring and auditing
- 5. Policies
- 6. Risk Assessment
- 7. Third party management controls and process
- 8. Training employees and company insiders
- 9. Training third parties
- 10. Uncertain

## Trend: Reasons for bribery

#### Contracts

In 57% of the cases, bribes were paid to obtain or retain public procurement contracts.

#### **Operations**

In 36% of the cases, bribes were paid for operational activities.

- 12% customs clearance
- 7% other preferential treatment
- 6% favourable tax treatment
- 6% licenses/authorization
- 4% access to confidential information
- 1% travel visas

Source: OECD Foreign Bribery Report: An Analysis of the Crime of Bribery of Foreign Public Officials, 2014.

# Polling question 2 The anticorruption risks of primary focus are:

- 1. obtain or retain public procurement contracts
- 2. customs clearance
- 3. favourable tax treatment
- 4. licenses/authorization
- 5. access to confidential information
- 6. travel visas
- 7. other
- 8. don't know